



**Request for City Council Committee Action
From the Departments of Information Technology and Procurement**

Date: July 14th, 2014

To: Honorable John Quincy, Chair Ways & Means Committee

Subject: **Approval of Official Publication No. 7832 Bids for City Wide Camera Surveillance System**

Recommendation:

Acceptance of the low bid of Convergint Technologies, LLC, for an estimated annual expenditure of \$500,000.00 to furnish and deliver all labor, materials, equipment and incidentals necessary for City Wide Camera System Surveillance System, Service and Maintenance for the Minneapolis Information Technology Department, as follows:

Service Technician Weekday	per hour	\$104.00
Installer – Weekend	per hour	\$ 76.00
Lift Truck	per day	\$350.00
Outdoor PTZ Cameras (8.00% off MSRP)		
Cable and Wire	per foot	\$ 0.169
Milestone Software Licenses for Cameras	per each	\$282.94

Terms are net-30 days

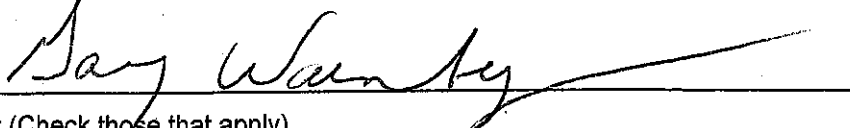
F.O.B.: Destination

Further recommend proper Officers be authorized and directed to execute a contract for this service, all in accordance with our specifications.

This has been approved by the Civil Rights Department.

Prepared by: Gary Warnberg Director, Purchasing

Approved by: Otto Doll, Chief Information Officer



Financial Impact (Check those that apply)

- ☐ No financial impact - or - Action is within current department budget.
(If checked, go directly to Background/Supporting Information)
- ☐ Action requires an appropriation increase to the Capital Budget
- ☐ Action requires an appropriation increase to the Operating Budget
- ☐ Action provides increased revenue for appropriation increase
- ☐ Action requires use of contingency or reserves
- ☒ Other financial impact (Explain): Action is within Budget
- ☐ Request provided to the Budget Office when provided to the Committee Coordinator

Background/Supporting Information:

Tabulation of four (4) bids received on Official Publication No. 7832 Bids for City Wide Camera Surveillance System

Attachments - Tabulation Sheet

cc: B. Malinski
C. Teigen
A. Thomas
D. Roth
R. Crossland
L. Woyee

Official Publication 7832
Bids opened 10 AM, Local
Time, July 23, 2013
Minneapolis MN

"BIDS FOR CAMERA SURVEILLANCE SYSTEM" - City Wide

1 Convergent Technologies

2 A+ Systems Group DBA A+
Security, Inc.

3 Pro-Tec Design

4 VTI Security

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We, the undersigned, hereby certify that the above bids were publicly opened and read aloud:

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FOR THE: FINANCE OFFICER

David S. Helander

ASST. DIRECTOR, PURCHASING



Purchasing Division - Bid Tabulation Summary

Minneapolis
City of Lakes

Official Publication No. 7832

Bids for City Wide Camera Surveillance System Maintenance & Service

Department: City Wide Contract

Bids Due: July 23rd, 2013 at 10 AM, local time

Vendors:

1. Convergent Technologies 7101 Ohms Lane Edina, MN 55439 Erik Loken	2. A+ Systems Group DBA A+ Security, Inc. 301 N Second Street Mankato, MN 56002-3585 Jeffrey Domas	3. Pro-Tec Design 5005 Cheshire Parkway N, Suite 3 Plymouth, MN 55446 Tom Hagen	4. VideoTronix, Inc DBA VTI Security Integrators 401 West Travelers Trail Burnsville, MN 55337-2554 Bryan Viau
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Analysis of Award Table:

Service Technician Weekday (per hr)	8	104.00	832.00	95.00	760.00	110.70	885.60	125.00	1,000.00
Installer - Weekend (per hr)	8	76.00	608.00	95.00	760.00	48.00	384.00	98.00	784.00
Flat Truck (per day)	2	350.00	700.00	195.00	390.00	150.00	300.00	350.00	700.00
Outdoor PTZ Cameras (% off MSRP)	2	8.00%	5,519.98	22.00%	4,679.98	6.00%	5,639.98	8.00%	5,519.98
Cable and Wire (per foot)	500	0.169	84.50	0.34	170.00	0.17	85.00	0.17	85.00
Milestone Software Licenses for cameras (each)	2	282.94	565.88	329.00	658.00	282.94	565.88	268.15	536.30
		14.00%	486.66	16.00%	552.72	14.00%	486.66	18.50%	437.08
TOTAL:		\$ 8,231.14		\$ 7,502.70		\$ 7,781.24		\$ 8,526.07	

Disc. Information:

Outdoor PTZ Camera MSRP Price:	2,999.99								
Extended Price (2):	5,999.98								
Outdoor PTZ Camera Discount:	480.00			1,320.00		360.00		480.00	
Milestone Discount:	79.22			105.28		79.22		99.22	